

Message Text

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ACTION COME-00

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P R 111636Z JUL 75
FM AMCONSUL HAMBURG
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AMCONSUL FRANKFURT
AMEMBASSY PANAMA
AMCONSUL STUTTGART
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E.O.11652: N/A
TAGS: ESTC GW PN SZ
SUBJECT: POST-SHIPMENT CHECK ON COMMODITIES EXPORTED TO
P.K. ELECTRONIC

REF: DEPT A-3758

1. SUMMARY: AFTER A SERIES OF DELAYS CAUSED BY "BUSINESS TRIPS", WE FINALLY CONTACTED RICHARD KEULLER OF TECHIMEX AND PETER KLUEVER OF P.K. ELECTRONIC. THE MEETING WITH MUELLER PRODUCED VERY LITTLE OF THE INFORMATION REQUESTED IN REFAIR. KLUEVER GIVES AN IMPRESSION OF COOPERATION, BUT IF HE IS HONEST, HE IS ALSO VERY NAIVE. END SUMMARY.

2. THE DISPOSITION OF THE PATTERN GENERATOR, PATTERN COMPILER AND CALCOMP PLOTTER IS STILL UNKNOWN. MUELLER CLAIMED DURING OUR INTERVIEW THAT HE, ACTING FOR AND WITH KLUEVER, IMPORTED THE MACHINES FOR THE "LOCAL BRANCH" OF USA TRADE. (WE HAVE BEEN UNALBE TO LOCATE ANY SUCH BRANCH OFFICE.) KLUEVER, HOWEVER, TOLD A MUCH DIFFERENT STORY. MUELLER, ACCORDING TO KLUEVER, APPROACHED KLUEVER OVER TWO YEARS AGO, SUGGESTING THAT KLUEVER MANUFACTURE INTERGRATED

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CIRCUITS FOR THE GERMAN MARKET, RATHER THAN IMPORT THEM. KLUEVER

WAS INTERESTED, BUT LACKED CAPITAL. MUELLER THEN PROPOSED THAT USA TRADE FINANCE BOTH THE EQUIPMENT AND A DISTRIBUTION NETWORK, WHILE KLUEVER WAS TO PROVIDE SPACE, TECHNICAL EXPERTISE AND MANAGEMENT. (KLUEVER DOES HAVE APPROXIMATELY 115 SQUARE METERS OF FREE SPACE AVAILABLE, WHICH HE CLAIMS TO HAVE HELD OPEN FOR OVER A YEAR.) KLUEVER WORKED ONLY THROUGH MUELLER AND NEVER MET ANYONE FROM USA TRADE. HE ALSO ASSERTS THAT MUELLER KEPT KLUEVER'S COPY OF THE CONTRACT BETWEEN USA TRADE AND P.K. ELECTRONIC.

3. KLUEVER ASSERTED THAT ALTHOUGH USA TRADE PAID FOR THE MACHINES, NO MONEY HAS BEEN FORTHCOMING FOR THE DISTRIBUTION NETWORK AND FOR THIS REASON, THE MACHINES ARE STORED IN THE HAMBURG FREE PORT AREA, HAVING NOT CLEARED GERMAN CUSTOMS. HE ALSO STATED THAT ALL DOCUMENTATION CONCERNING THE MACHINES IS IN THE POSSESSION OF MUELLER, WHOM HE HAD EARLIER DESCRIBED AS ONLY A PART-TIME SALES REPRESENTATIVE FOR P.K. ELECTRONIC. (KLUEVER CLAIMS MUELLER HANDLED THE PURCHASE AND IMPORTATION OF THE MACHINES AND THAT HE, KLUEVER, NEVER SAW THE MACHINES, OR EVEN KNEW WHEN THEY ARRIVED IN GERMANY.) WHEN PRESSED, KLUEVER ADMITTED THAT HE, AS CONSIGNEE FOR THE EQUIPMENT, SHOULD BE ABLE TO ARRANGE ACCESS TO IT FOR THE REPORTING OFFICER.

KLUEVER THEN LEFT TO MAKE HIS ARRANGEMENTS AND TO PROCURE THE DOCUMENTS HELD BY MUELLER. HE CALLED BACK LATER TO REGRET THAT HE COULD ARRANGE NOTHING UNTIL MUELLER RETURNED FROM YET ANOTHER TRIP - THIS TIME A THREE -WEEK VACATION. SUBSEQUENT CONTACTS WITH KLUEVER HAVE ELICITED POSSIBLY SINCERE PROMISES OF FULL COOPERATION, BUT NO DOCUMENTS OR MACHINES. OUR CONTACT WITH THE FREE PORT STORAGE COMPANY (WTAG) WAS INCONCLUSIVE. THE WAREHOUSE MANAGER CLAIMED TO BE UNABLE TO FIND ANY RECORD OF THE EQUIPMENT. HOWEVER, LOCAL BUSINESS ETHICS, UNDER WHICH A FREIGHT FORWARDER'S TRUST IS SEEN AS SIMILAR TO A LAWYER'S OR A DOCTOR'S, MAY HAVE CAUSED THE CLAIM OF IGNORANCE.

4. THE MUELLER INTERVIEW WAS VERY UNPRODUCTIVE. IN RESPONSE TO QUESTIONS ON PAST AND PRESENT BUSINESS INVOLVING U.S. COMMODITIES, MUELLER SAID ONLY: "YOU PEOPLE ALREADY LIMITED OFFICIAL USE

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HAVE IT ALL." HE CHARACTERIZED BRESLIN AS "A VERY HONEST MAN," A FORMER MAJOR IN U.S. ARMY INTELLIGENCE AND THEREFORE ABOVE SUSPICION; AND AS A FIFTY PERCENT OWNER, WITH MUELLER, IN SEMICON. MUELLER SAID HE WORKED FOR DEKTOR "FOR A WHILE," BUT IT CLOSED DUE TO POOR BUSINESS. (KLUEVER CLAIMED "MUELLER WAS DEKTOR.") THE FUHRMEISTER JOB WAS "JUST SOMETHING TO DO" WHILE MUELLER MADE DECISIONS ON THIS FUTURE. TECHIMEX WAS FOUNDED IN 1974 AND, LIKE

SEMITRONIC, IS PRESENTLY BEING OPERATED AS A TRADING COMPANY.

5. AS NOTED ABOVE, MUELLER STATED HE WAS WORKING FOR DEKTOR AND WITH PETER KLUEVER OF P.K. ELECTRONIC IN BUYING THE PATTERN GENERATOR, PATTERN COMPILER AND CALCOMP PLOTTER FOR USA TRADE. MUELLER ADMITTED TO NO PART BEYOND THAT OF AGENT IN PROCURING THE EPITAXIAL REACTORS FOR INFRAROT-TECHNIK, STUTTGART, AND SAID HE ONLY "PURCHASED THINGS ON OCCASION" FOR USA TRADE.

6. MUELLER AT FIRST CLAIMED TO REMEMBER NOTHING OF HIS APRIL 29, 1975 CONVERSATION AND APRIL 30, 1975 MEETING WITH BRESLIN. HE LATER SAID THE CONVERSATION RELATED TO "A PROBLEM WITH YOUR PEOPLE," BUT REMEMBERED NO DETAILS. HE ALSO DENIED HAVING REMOVED ANY DOCUMENTS FROM SEMICON'S FILES. HE SAID HE DID MAKE COPIES, BUT WAS UNWILLING TO BE SPECIFIC. FINALLY, MUELLER DECLINED TO PRODUCE ANY DOCUMENTS, CORRESPONDENCE, ETC. HE CLAIMED HE NO LONGER HAD ANY DOCUMENTS FROM THE DEFUNCT DEKTOR AND SAID AGAIN THAT "YOUR ALREADY HAVE EVERYTHING."

7. COMMENT: AS THE INCREASINGLY CONCERNED KLUEVER HAS PROMISED HIS COOPERATION, THERE IS STILL A THEORETICAL POSSIBILITY THAT WE MAY YET FIND THE THREE PIECES OF EQUIPMENT IN QUESTION. WE WILL CONTINUE TO PRESS KLUEVER AND, ON HIS RETURN, MUELLER. BASED UPON OUR RESULTS THUS FAR, HOWEVER, WE ARE NOT OPTIMISTIC THAT THE EQUIPMENT IS IN HAMBURG. BROGAN

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